

The cost of college education: Do the math, weep, wonder

Money can't buy you happiness. Oh, really?



WASHINGTON—THE saying goes that money can't buy happiness. But inquiring economists have been working for decades trying to prove or disprove the notion.

PHOTO: AP

Young Filipino artists outshine masters in int'l auction in Singapore

Greenpeace lifts coal plant protest

2 More rebels killed, 17 Marines hurt in Basilan clash

Boston takes 2-1 lead in Eastern finals vs Detroit

# PHILIPPINE DAILY INQUIRER

BALANCE NEWS, FEARLESS VIEWS

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## MEMORIAL DAY

US Ambassador Kristie Bennett (left) pauses at one of the graves of soldiers killed in World War II, during yesterday's commemoration of Memorial Day at the American Cemetery in Tagbilaran City. With her are US Defense and Air Attaché Col. Anthony Scott and Lt. Col. Frederick Wilson, deputy chief of the Joint US Military Assistance Group. (At right) Filipino and American war veterans join in a salute to their fallen World War II comrades, while the national anthem is being sung.



## Clark RP's entry port in Asean open skies pact

By Tonette Grejo  
Deputy General Editor

CLARK FREEPORT—The Davao Macapagal International Airport (DMIA) here has been designated as the Philippines' port of entry in the proposed open skies agreement to be signed by the Association of Southeast Asian Nations (Asean) in December.

This was announced in a joint news release by Transportation Secretary Leonardo Mendoza and Victor Jose Larciano, president and chief executive officer of Clark International Airport Corp. (CIAC).

The CIAC is the state agency connecting the development of the DMIA from a former military airport to a civil aviation complex.

"Secretary Mendoza will sub-

CLARK MP 48

# JDV says GMA may fall if he testifies now

## But vows to shed light on NBN deal

By Herman Bordados  
and Dora Z. Parrillaga

FORMER SPEAKER Jose de Venecia Jr. fears that the Arroyo administration will fall apart if he reveals what he knows about the scuttled \$329-million National Broadband Network (NBN) deal with China's ZTE Corp.

De Venecia talked to the Inquirer by phone a day after congressional Rep. Eddie Villanueva signed bills to create one and told all about the NBN-ZTE scandal "to show to God and the people if he is really serious in learning his moral revolution."

"With the convergence of the multiple crises, our government may fall. That's what I am trying to say today when I say it is raining for the right time," De Venecia said. "So you see how serious this is?" he said of the call he has to testify in a Senate inquiry.

(JVMP 62)



DESPITE THEIR TRAUMA, children of journalists who had fallen prey to the savagery of hired guns bond with one another, hoping the world would someday be a happy place to live in.

## Tapestry of hope for kin of slain journalists

By Nikko Dizon

THE SIMPLE TAPESTRY held all the pain of their young lives, the dreams that crumbled after they lost their journalist-parents to violence.

It bore a drawing of a once happy family shattered by tragedy.

Jurnal, just long, the tapestry also showed a woman in a Mindfield building a set of scales—the symbol of the yearning for justice of the families of the 93 journalists killed since the restoration of democracy and peace in 1986.

High above them glowed the

sun, it stood for hope.

"We are hoping that one of these days, the world will be a happy place," a teenage daughter of one of the slain journalists said.

The children unfolded their tapestry to the end of the third Sanagayya Festival Workshop held here this month a

day before Mother's Day.

Sponsored by the National Union of Journalists of the Philippines (NUJP) and Kawagwa as Kawagwa Inc., the annual workshop brings together the children of slain media persons.

All NUJP activities, the children

TAPESTRY A11

## Soldiers may get immunity from CHR

By Jocelyn B. Uy

THE COMMISSION ON HUMAN RIGHTS is set to wield its power to grant immunity from prosecution to any persons, including military agents, who are "to the know" about political killings and enforced disappearances, to help solve the issue of human rights.

"This will really be of great help in encouraging more witnesses to come forward," newly appointed CHR Chair Lela de Lima said in a recent interview with Inquirer.

As an investigative body, the CHR is mandated to grant immunity to anyone who testifies or provides documents or other evidence necessary to determine the truth in any investigation being conducted by the commission or under its authority.

But the CHR's power to grant immunity has been "undermined or has never been used" in recent years in

DISORDER A12

## GSIS president sees no ouster of Lopez group

By Herman Bordados  
and Christine O. Avendaño

WINSTON GARCIA, president and general manager of the Government Service Insurance System (GSIS), yesterday expressed confidence that there would be a management change in Meralco Electric Co. during Meralco's stockholders' meeting tomorrow.

GARCIA MP 62

## What Meralco has been charging its customers

By Russell W. Domingo

(Photo by J. P. Dela Cruz)

CUSTOMERS OF A DISTRIBUTION utility like Manila Electric Co. (Meralco)

used to see only three items on their monthly bills—the basic charge, purchased power adjustment (PPA) and current exchange rate adjustment.

As a result, customers did not know how much they were paying for each type of service that Meralco rendered. They had no idea how much went to the cost of producing the electricity and of transmitting it to their homes, which were part of the "basic charge."

As mandated by the Electric Power Industry Reform Act (EPIRA) of 2001, Meralco, which has more than 4.5 million customers in 25 cities and 66 municipalities in Metro Manila and nearby areas, started issuing an enhanced bill in May 2003.

A customer now counts some 20 items on the menu of charges: under high-voltage head-loss—generation, transmission, system loss, distribution, substation, taxes, universal charges and other charges.

■ "Generative Charge" accounts for the cost of power bought from state-owned National Power Corp. (Napocor).

WHATMERALCO A22

SAMPLE Meralco bill shows the various charges for its services.

This section features the top stories from the Philippine Daily Inquirer (Printed on 200 Gram)

## WEATHER FORECAST

The 2004 weather forecast is based on the latest data and the latest weather analysis. It is not a guarantee of the actual weather. It is only a forecast.

Area	Forecast	Area	Forecast
Manila	Cloudy to Rainy	Baguio	Cloudy to Rainy
Cebu	Cloudy to Rainy	Davao	Cloudy to Rainy
Iloilo	Cloudy to Rainy	Marikina	Cloudy to Rainy
Quezon	Cloudy to Rainy	San Jose	Cloudy to Rainy
Surigao	Cloudy to Rainy	Tagaytay	Cloudy to Rainy
Albay	Cloudy to Rainy	Valenzuela	Cloudy to Rainy
Antique	Cloudy to Rainy	Waco	Cloudy to Rainy
Capiz	Cloudy to Rainy	Yambo	Cloudy to Rainy

# Second FRONT PAGE

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## 2 Moro rebels dead, 17 Marines hurt

### Attack on gov't troops comes after Malaysian monitors' pullout

By John T. Alpeles, Inquirer Mindanao and Mike Green in Manila

ZAMBOANGA CITY—AT LEAST 17 MARINES were wounded and two Moro rebels killed after combined forces of the Moro Islamic Liberation Front (MILF) and the Abu Sayyaf group attacked a Marine detachment and a convoy of troops in Basilan early Sunday, the military said yesterday.

Both sides blamed each other for starting the fighting, the first major encounter between government troops and Moro rebels since the Malaysian peacekeepers monitoring the ceasefire between the government and the MILF pulled out early this month.

Marine commandant Lt. Gen. Ben Dela Cruz said an unknown number of MILF and Abu Sayyaf guerrillas attacked a Marine outpost in Basilan's Ungkaya Pukan area at daybreak, sparking the gunfight.

Marine reinforcements showed an armored carrier and some trucks were later ambushed by the rebels, setting off a chain of engagements. Pukan then killed two rebels and wounded four Marines,

"In an organized, government soldiers quickly attacked our forces in Tigo Tigo," Ighal said, accusing the military of violating the ceasefire. "Our forces were just responding to military attacks and rebels were only defending themselves," he said.

Ighal said the Marines advanced cautiously toward a rebel stronghold, organizing the gunfight. He denied that his forces were lured by Abu Sayyaf fighters.

Last week, the MILF seized the military of both bases in Basilan and pulled out Marine forces near rebel strongholds in Tigo Tigo.

#### Waiting for replacements

The attack came while troops of Marine Expeditionary Landing Team 8 (MELT 8) were preparing for a break and waiting for their replacements who were scheduled to arrive today.

Sgt. Antonio Gutierrez, who sustained eight shrapnel wounds, said he was taking a break for a while working before soldiers pack their things when he heard gun-

shots. "Heavy gunfire came from different locations... then I just hid in a different part of my body," Gutierrez said.

Meanwhile, Gutierrez and the other wounded Marines were airlifted to Manila.

#### Wounded identified

Senior Capt. Edil Manjano, Manila police chief, identified three of the wounded as Marines as Surgeons Robert J. Gado, Victor S. Sison, Benito G. Geronimo, Monrovia, Cepeda, C. C. Romero and Roderic, and Private Jose Alonzo, all members of the Special Operations Forces of the 8821st.

APF Chief of Staff Lt. Gen. Alexander Tano, in a visit to the wounded soldiers, directed the ground commanders to address the problems but "ensure the supremacy of the peace process (project)."

Dela Cruz said the 3rd Brigade of the MELT led by Commander Paul Gutierrez and the APF attacked the Marine detachment in Surigao Tugay Pukan in Ungkaya Pukan town at around 5:45 am. The

Marines were wounded in the initial attack while another soldier was wounded when a T-110 was fired upon in Surigao Tugay Pukan. Soldiers in the nearby village of Pukan were on their way to Tugay Pukan for reinforcements when attacked. Six Marines were wounded and two Moro rebels were killed in the attack.

Dela Cruz said that while communications interrupted by military intelligence indicated that the first attack was on the ground with the soldiers.

"They (MILF) always join (MILF) attacks to avoid their violation of the ceasefire agreement. They are supposed to help us against the Abu Sayyaf," Dela Cruz said.

Dela Cruz said the MELT's 3rd Brigade was based in Surigao Tugay Pukan in Al-Barkah town in Basilan but traveled just in to Tugay Pukan.

Dela Cruz said the military had yet to disrupt the 10 soldiers were AWOL because as MELT members, but one of them had a conflict with the name "Indira," a known AWOL leader. With reports from APF.

#### WHAT'S INSIDE

■ **SWAZILAND**  
king arrives in Manila from Cebu for state visit

A21

■ **THAILAND**  
to sell rice to RP in emergency, says premier

A4

■ **FARMERS**  
to stop tilling for a day in honor of Ka Bel

A6



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# CA revives fake tax credits case vs importers

By Lela B. Salaveria

**OTTAWA** THE PUBLIC INTER-  
view, the Court of Appeals has re-  
viewed a 1995 Tax Court decision  
that imposed a 10% penalty on im-  
porters who failed to pay the required  
tax credits.

The appellate court reversed the  
July 2006 order of the Tax Court  
that imposed a 10% penalty on im-  
porters who failed to pay the required  
tax credits.

It said it would be the "burden of  
proof" if the government would be  
allowed to prove the case. Considering  
the case involving the  
importers involved.

It denied the Motion for  
summary judgment and ordered the  
case to be remanded to the Tax Court.

Office of the Solicitor General  
to give the case "further and  
prolonged attention."

One of the new cases involved  
the collection of over P50 million  
in taxes from One King Con-  
struction, Pines Trade Corp. and  
Hunt Inc. and Scotia Capital.

The second case involved the  
collection of more than P50 mil-  
lion in taxes from Pines Trade  
Corp., the Chinglong Group,  
Domestic Sales, Amco  
Associates, Amco Inc., Great  
Chinglong and Pines Trade Corp.

They were accused of using  
fraudulent tax credits to obtain  
tax credits to pay customs duties and  
taxes.

Justice Chinglong is facing  
several cases for his alleged in-  
volvement in a multi-billion  
tax credit scam, which in-  
volved the seizure and sale of

fraudulent tax credits worth  
about P50 million.

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Justice Chinglong is facing  
several cases for his alleged in-  
volvement in a multi-billion  
tax credit scam, which in-  
volved the seizure and sale of

the collection of taxes.

It said that the case in-  
volved the collection of nearly  
P50 million in unpaid customs  
duties and taxes, which would

benefit the government if the  
case was proven true and if  
the government was given the  
chance to prosecute the im-  
porters.

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# Appeals court affirms woman killed her husband's child

By Lela B. Salaverde

THE COURT OF APPEALS HAS upheld the murder conviction of a woman who beat to death and then burned the body of her husband's child.

It also affirmed the sentence of reclusion perpetua imposed on her by the Manila City Regional Trial Court in North District for the death of 4-year-old Nikki Jay Apichito, the P100,000 in damages to be paid to Nikki's mother, Nikki Jay, was the daughter of Terrence's husband, Robert, with former girlfriend Jessica Apichito.

At the time of her death in July 2009, Nikki Jay was staying with the Terrence couple. Initially, the girl was believed to have accidentally died as a fire caused by a mosquito coil, but an autopsy showed she died from blows to the head.

Now Terrence contended that on the day of Nikki Jay's death, she found the girl wet and smoldering outside the house. Terrence said she helped the girl change her clothes, told her to go to sleep and placed a mosquito coil near her bed.

Early the next morning, she

said she saw the girl's room on fire and called for help.

However, Nikki Jay's mother, Trudi, alleged that Terrence

beat up the girl when she found out that she didn't go to school. After the girl died from two injuries, Terrence tried to cover

up her crimes by burning the girl's body and cleaning up her dead bed.

Terrence was found guilty of

murder in March 2006. She appealed her case, arguing that circumstantial evidence was not enough to convict her.

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# The TRUTH about the issues

## MERALCO sets the record straight

### Distribution charges are not the cause of high power rates.

- On the average, it is only 12 to 13 centavos of every peso that electric consumers pay.
- While prices of basic commodities have increased, average distribution charges have actually declined since Meralco was last given a rate adjustment in June 2003.
- Meralco's Return on Rate Base (RORR) was 6.3% in 2007.

Breakdown of Electric Rates to Consumers (For April 2008)

Cost Component	Overall April 2008	Percentage of Total Bill
Generation	0.85	58%
Transmission	1.35	32%
<b>Meralco Charges</b>	<b>1.84</b>	<b>43%</b>
System Losses	0.54	8%
Taxes / Utility Corp. / Surgo	0.85	10%
<b>TOTAL</b>	<b>5.43</b>	<b>100%</b>

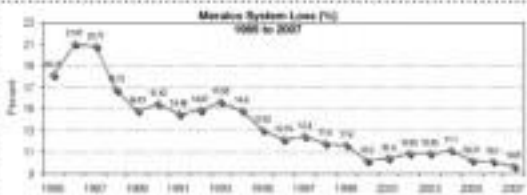
\* Rates for PG 20200 to a 50 kWh residential customer in PG 20200 for a residential use comparing rates from 600 kWh/month.

Power Prices vs. Price Indices & Other Basic Goods/Services (From June 2003 to April 2008)

	Net / Dec
Manufacturers	30%
Fuel	160%
LPG	140%
Oil	140%
Food 20	120%
Public 2000 Bus Fares	30%
Electricity	30%
Transmission & Transmission	40%
System Losses Chg.	40%
<b>Meralco Distribution Charges</b>	<b>-14%</b>
Residential Telephone Line	-11%

### System Losses are inherent in the distribution business.

- All companies have some form of natural loss in its manufacturing process. A garment factory, for example, will have textile scraps when producing clothes. The cost of these textile scraps are included in the final cost of the garments. As prescribed by ERC, electric distribution companies like Meralco show the cost of energy losses as a separate line item in the electric bill - this provides transparency on the various costs associated with providing electric services.
- There is a limit to the losses that distribution utilities can recover through its rates. As prescribed by law, the following are the system loss caps:
  - Private utilities including Meralco - 9.5%
  - Electric cooperatives - 14%
- Pilferage recovers (P2.5 billion over the past ten years) were passed on to customers through lower generation charges.
- Customer vigilance in electricity pilferage will enable Meralco to breach the 9.5% cap resulting to lower electricity rates.



### Meralco uses electricity to perform its vital function.



- Electricity used by Meralco in its substations, system control, call centers, computers, business centers, scattered across its franchise area of 3,337 square kilometers, and its central office, is called "Company Use."
- Meralco's Company Use in 2007 of 77 million kwhs is less than 1/3 of the limit of 1% allowed for all distribution utilities.
- No electric consumption of any Meralco official, employee, subsidiary, sister company, affiliate, or any Lopet Group company, is part of Company Use. All are billed the regular rates and do not enjoy any special discount in their electric bills.
- Impact of Company Use on customers' billings is only 2 centavos per kilowatt-hour.

### Meralco customers no longer need to pay for meter deposits.

- Meralco has stopped collecting meter deposits since 2008. Meter deposits were interest at the rates prescribed by the ERC.
- Meralco is awaiting ERC's decision on its meter refund proposal submitted in 2008.

### Service deposits will be returned to customers with interest in accordance with ERC-prescribed guidelines.

- ERC deposits cover an estimated one-month billing only. In fact, while it is allowed to update bill deposits every year, Meralco has not implemented the updating as it is not to burden customers.
- ERC deposits will be refunded with interest upon termination of contract with Meralco.

### Meralco has completed the processing of P21 billion or 70% of the P30 billion refund ordered by the Supreme Court.

Despite having no increase for five years, MERALCO STANDS COMMITTED TO DELIVER CONTINUOUS, RELIABLE AND EFFICIENT ELECTRIC SERVICE. MAKAKAASA KAYO NA KAMI SA MERALCO AY LAGING HANDANG MAGLINGKOD SA INYO.

SA MERALCO, MAY LIWANAG ANG BUHAY







# Save forest, Baguio asks GSIS

**BAGUIO CITY**—STRONG BUSINESSMEN have asked the state-owned government-owned GSIS to acquire a 1,000-hectare forested land in Baguio for use as a site for a new government building.

During the city council session on Monday, the businessmen said they want to build two modern government buildings on a wooded area surrounded by the Supreme Court compound, the Baguio Convention Center, the Philippine National Bank, the Philippine National Bank, and the Philippine National Bank.

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According to a proposal presented by Carlos Alampay, owner of the development project, the project is a 1,000-hectare forested land in Baguio for use as a site for a new government building.

It is the second major project that the businessmen claim would develop the area around the Supreme Court compound. The project is a 1,000-hectare forested land in Baguio for use as a site for a new government building.

The businessmen said they want to build two modern government buildings on a wooded area surrounded by the Supreme Court compound, the Baguio Convention Center, the Philippine National Bank, the Philippine National Bank, and the Philippine National Bank.

proposed investment here, then," said Mayor Nicolas Banaag. A city engineer's office issued a preliminary zoning for the project, which is a 1,000-hectare forested land in Baguio for use as a site for a new government building.

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city project. Banaag said, "The city engineer's office issued a preliminary zoning for the project, which is a 1,000-hectare forested land in Baguio for use as a site for a new government building."

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**BAGUIO**—Business and city groups have started a campaign to save the old Philippine forest on what used to be the Baguio Convention Center.

PHOTO BY JIMMY L. LACUNA FOR THE PHILIPPINE STAR

property only included a lot at the back of the convention center that has been taken over by a company, "Pinnacle said."

The city has proposed obligating the city during the term of Mayor Mayor Bernabe Vergara, bought the old convention center

in 1999. The city has proposed obligating the city during the term of Mayor Mayor Bernabe Vergara, bought the old convention center

# Descendants seek stories of Thomasites

**By Vincent Carabon**  
Reporter from Cebu

**BAGUIO CITY**—BAGUIO descendants of the American Thomasites are pushing down on paper all the stories they could collect about their great-grandparents' experiences during the war.

Former teachers of the country's public school system at the start of the 20th century, the Thomasites were located with a government of the Philippines to Philippine education in the Thomasites' country's public school system at the start of the 20th century.

They took their names from the US Army, they Thomas, which brought the first wave of American teachers and students to the Philippines in 1900. About 1,000 Thomasites were sent by the United States shortly after they took over the education of the Spanish Empire at the end of the Spanish-American War.

Some of the Thomasites had their families' names.

Another Thomasite, national hero, was the Philippine Coast Guard's first commander, and his group was determined to compile the Thomasites' stories to ensure their children are already familiar with the Thomasites.

According to the president of the Thomasites' Association, Carlos Carabon, said Carabon's father was sent in 1902 to the Philippines. Carabon said the Thomasites' Association is now active in Baguio.



**A GROUP of Thomasites at the Baguio Teachers' Camp.**

Thomasites, established the Thomas Teachers' Camp, and died of its efforts at 47.

**Colorful lives**  
The stories of many Thomasites are colorful and colorful.

During the war, American said a Thomasite had sent for his family while he stayed in the Philippines. He said that as soon as he arrived, the teacher died of cholera. Some Thomasites were married, he said. "While the war, the American who were in the Philippines were colorful," he said. The Thomasites' Association, he said, is now active in Baguio.

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# Turtles' nesting ground in Pangasinan town also 'Cosme' casualty

**IRIGAYEN, PANGASINAN**—The white sand that serves as nesting place for giant sea turtles in the shores of Pangasinan, Irigayen, has been damaged by the destruction of the town by the explosion of the Cosme, according to Pangasinan Mayor Domingo Banaag.

But the giant sea turtles, according to Banaag, appeared to have survived the explosion's blast.

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# Palparan says he has no copy of subpoena in libel case

**By Renato Garcia**  
Reporter from Cebu

**CITY OF SAN FRANCISCO**—Former Army Brig. Gen. Antonio Palparan Jr. on Tuesday said he has not yet received a copy of the subpoena issued by the District Attorney's Office in May 7 in connection with the case filed against him by a national Red Cross affiliate.

"I don't know what that case is about," he said.

The 2004 Manila case was filed by the Philippine Red Cross, according to Palparan's lawyer, Renato Garcia.

Palparan said he received a subpoena in May 7, 2009, but he has not yet received a copy of the subpoena issued by the District Attorney's Office in May 7 in connection with the case filed against him by a national Red Cross affiliate.

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**PALPARAN**  
The Army's 7th Infantry Division, of soldiers in General Lina's unit and other units.

The expedition of the "House of war" in the government's and insurgency campaign had been here since the region since the start of the insurgency in 1972, said Palparan's lawyer.

On an interview a few days before his statement in September 2008, Palparan said his deployment of special operations units outside of known guerrilla fronts had not been officially approved by the Army's higher headquarters.

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# Local figures

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# Swazi king arrives in Manila from Cebu

By Tera Quinsimbo

AFTER 2048 P.M. on May 25, the Swazi king, Mswati II, arrived in Manila from Cebu, beginning his official visit to the Philippines.

The 44-year-old king, who is 176 cm tall, was accompanied by his wife, Queen Ntandoyi, and their two children, Prince Makhosini and Princess Ntandoyi. They arrived in Manila via private jet from Cebu City at 4:45 p.m., marking two days of meetings with Philippine officials.

The arrival today in Lapa-Lapa City and was followed by a private visit before heading to Manila.

Consistent on Higher Education (CHED) chair, the king will meet with the Philippine President Gloria Macapagal Arroyo and Vice President Noli de la Rosa at the Malacañan Palace.

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KING MSWATI II (center) is escorted by Dr. Fonso (left), Gen. Pedro Calangui (right).

Villains No Star in Their City

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DATE	TIME	TOPIC
July 10	8:00 AM	Registration
July 10	9:00 AM	Breakfast
July 10	10:00 AM	Keynote Address
July 10	11:00 AM	Panel Discussion
July 10	12:00 PM	Lunch
July 10	1:00 PM	Workshop
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\$20.00 for two yearsWebsite: [www.hawaii.com](http://www.hawaii.com)

## Late SPORTS

ALASKA forward  
Reynold Hyslop  
trips to bring  
the ball from Tulsa to  
the defender's zone.  
Alaska-Alaska Post  
courtesy

## FIESTA CUP

Alaska creams  
TNT; P'foods  
trips Sta. LuciaMore  
Sports  
on A33  
to A36

By Marc Anthony Reyes

ALASKA IS SLOWLY WORKING its way up the standings.

After a shaky start, the defending champion appeared to have gotten its groove back, scoring seven touchdowns in 17 points, 119 yards, last night for its first victory in the season (PBA Fiesta Cup) at the University of Hawaii.

But, as usual, Alaska coach Tim Cooze "wanted to get excited."

"We're still not out of the woods yet," he said after his team's 10th win in 12 games. "There's a big mistake that doesn't call a big lead over us which should not get so excited over a three-point winning streak."

Cooze said the team should have to look better than the talent of their attack to realize their goal will reach as far as the end.

The team scored in a 17-point lead, 40-23, in the second quarter before watching the Hawaii 100 come back to within a point at halftime, 40-44.

In the second half, the team's offense exploded with 30 points in a 40-point scoring clip which created a lead to what was otherwise a quiet Alaska defense.

"We struggled there a bit," recalled Coach Cooze. "But it's a good job, but we're not done."

In the second game, the team's offense scored 22 points on top of their lead and to secure a 40-23 victory at halftime, 40-44.

The team's offense exploded with 30 points in a 40-point scoring clip which created a lead to what was otherwise a quiet Alaska defense.

The team scored 22 points on top of their lead and to secure a 40-23 victory at halftime, 40-44.

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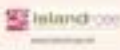
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### FOR PUV DRIVERS WITH UNPAID TRAFFIC FINES

## MMDA extends amnesty offer

By Julie M. Hamilton

**ERRING DRIVERS OF PUBLIC** utility vehicles have only until May 30 to scribble their unpaid traffic fines dating back to 1995 until Feb. 13 this year.

The announcement was made by Metropolitan Manila Development Authority Chair Ramon Servando last week after counterpart group leaders asked him to reinstate the agency's testimony program which expired on March 30.

The program covers drivers of passenger jeeps and buses with uncollected traffic volume receipts. To qualify for amnesty, they must go to the MTMA office in Guatemala, Mahan, and pay the amount equivalent to the license fee imposed on them but without the additional penalty for late payment.

The program, however, does not apply to administrative offenses like driving without a license, operating "volunteer" vehicles or those without a function and violation of the road law.

It only covers moving violations such as disregarding traffic signs, illegal counterflow and sudden stops, the DMV said.

MINDA General Manager Robert Nechayev said only 1,348 drivers took advice.

première A&D

continued from page 10

**JUST FOR KIDS**  
Inflatable dolphins selling at F33 each are displayed on a sidewalk at Commonwealth Avenue, Oxnard City.

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**EDUCATION** MSJ and courses had the highest number of enrollees (between 2004 and 2008) with nearly 100,000 enrollees. Multicultural studies courses were the second-most popular discipline group with about 100,000 enrollees. Over 550,000 students enrolled that year in higher education institutions in Metro Manila.

**CEU, Angeles, Income Sources**

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## Makati cops go after abusive taxi drivers

By CJ Yap

THE MAKATI CITY POLICE CONTINUED their campaign against drivers but still deliverly apprehending more who refused to accept passengers or charged from an additional amount.

The Makati Police Traffic Enforcement Branch said the recent drivers were issued traffic violation and served with a fine after they were apprehended on E11 Papan Avenue corner EDSA-Ayala Avenue.

In a statement, MTEB chief Victor Lujan said the operation was to fine with the city police "Optical Inspecting Traps".

Under the program, plateholders' violations are deployed to busy thoroughfares where they attempt to beat traffic and in-

trap drivers who refuse them for whatever reason.

Violations are fined P1,000 while their drivers' licenses are confiscated.

Abdullah Marwan Jansah Shary commented on the efforts of the police force and stated that he will be all public utility drivers to be fair in their dealings with the public.

"We do not tolerate abusive practices against us. We will continue to do progress in our city and our nation which we all are as responsible and fair as citizens," he said.

The Makati police led by Sgt. Gilbert Cruz issued the campaign against abusive taxi drivers in Makati with the apprehension of 19 violators who refused to carry passengers or charged from additional fee.

## Lim declares discipline zone in Manila

By Tina G. Sarmiento

MANILA'S TRIP GOVERNMENT AND POLICE officials have developed a "discipline zone" in the city.

Chief Supt. Roberto Bander, Manila Police District director, the other day said that laws and ordinances would be strictly implemented in the city's first discipline zone which covers Ayala Center and Bonifacio Avenue in Taguig.

"There will be no relaxing, no obstruction in this area. Garbage will be collected and traffic rules will be implemented," he said, adding that violators would be penalized. "We intend to maintain order and discipline."

Bander said he has said to designate only no discipline zones throughout the city.

"But first, we need to build a discipline zone with various stakeholders in the area to know what needs to be done, what has been accomplished so far, and to what extent we intend and need to improve. This new implementation of the project would not be long-lasting," he added.

The late part, Bander Alvarado said he would like to see the whole city to become a "discipline zone" to have the best discipline zone in the city and to have the police to have key roads of obstruction.

Lim said he particularly visited E. M. Alvarado Avenue near the University City, and the Glorioso Bonifacio Avenue covered of vendors and double-parked vehicles.

He also ordered the MPO to make sure that the flow of traffic in these areas, considered bottleneck because of traffic and vendors, would be smooth.

## QC gov't opens 'healthquarters' for teenagers

By Bernick T. Macalindag

FOLLOWING THE QUEZON CITY COUNCIL's approval of a landmark legislation on reproductive health management services for this year, the city government has put up a one-stop center to provide the youth access to medical services and information on their reproductive health.

Called the "Youth Healthquarters," the center is staffed by city health educators who offer counseling and provide services and information on reproductive health.

It is located at the city health office in the Quezon City Hall.

The city government, in a statement, said the center is open daily, and the center would provide medical services such as pregnancy test and pap smear tests, post-natal care, breast and genital examinations, diagnosis of reproductive health, as well as training for reproductive health.

In addition, the center offers sexual care, risk care, weight management, contraception, oral planning, blood typing, blood pressure monitoring and drug counseling services.

The city government said that it decided to put up the Youth Healthquarters because according to survey, people belonging to the 15-24 age group are the most at risk sexually compared to other age groups.

The city government has also announced, which was approved in February, calls for the implementation of a holistic reproductive health and services program in the city, including an information campaign on reproductive health, free medical services like Pap tests, free counseling for adolescent patients and free contraceptive for health centers.

It also aims to monitor the behavior of reproductive health and sex education in the city's public elementary and high schools.

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P21.4 bilyon na kinolekta bilang "meter deposit" kuno ng mga consumers - nasaan na? Pera nating lahat, di kaya sinisikwat?

P12.99 bilyon overcharge sa mga consumer dahil sa "ghost deliveries" ng kuryente, sabi ni Representative Villafuerte. "Nay ko po! Meron nga bang multo sa Meralco?"

P2.33 bilyon bayad sa 291.2 milyon kilowatt-hours konsumo ng Meralco mula 2005 hanggang 2007. Magkano pa sa 2008? Sabi ng National Labor Union, bakit si Juan ang nagpapasan?

Nitong nagdaang Abril, sobra ng P.089/ kilowatt hour ang singil. P4.90/ kwh ang singil ng Meralco, kahit P4.01 lang ang bili nila sa Napocor. Kahit di naman ukol, bakit kay Juan din ang bukol?

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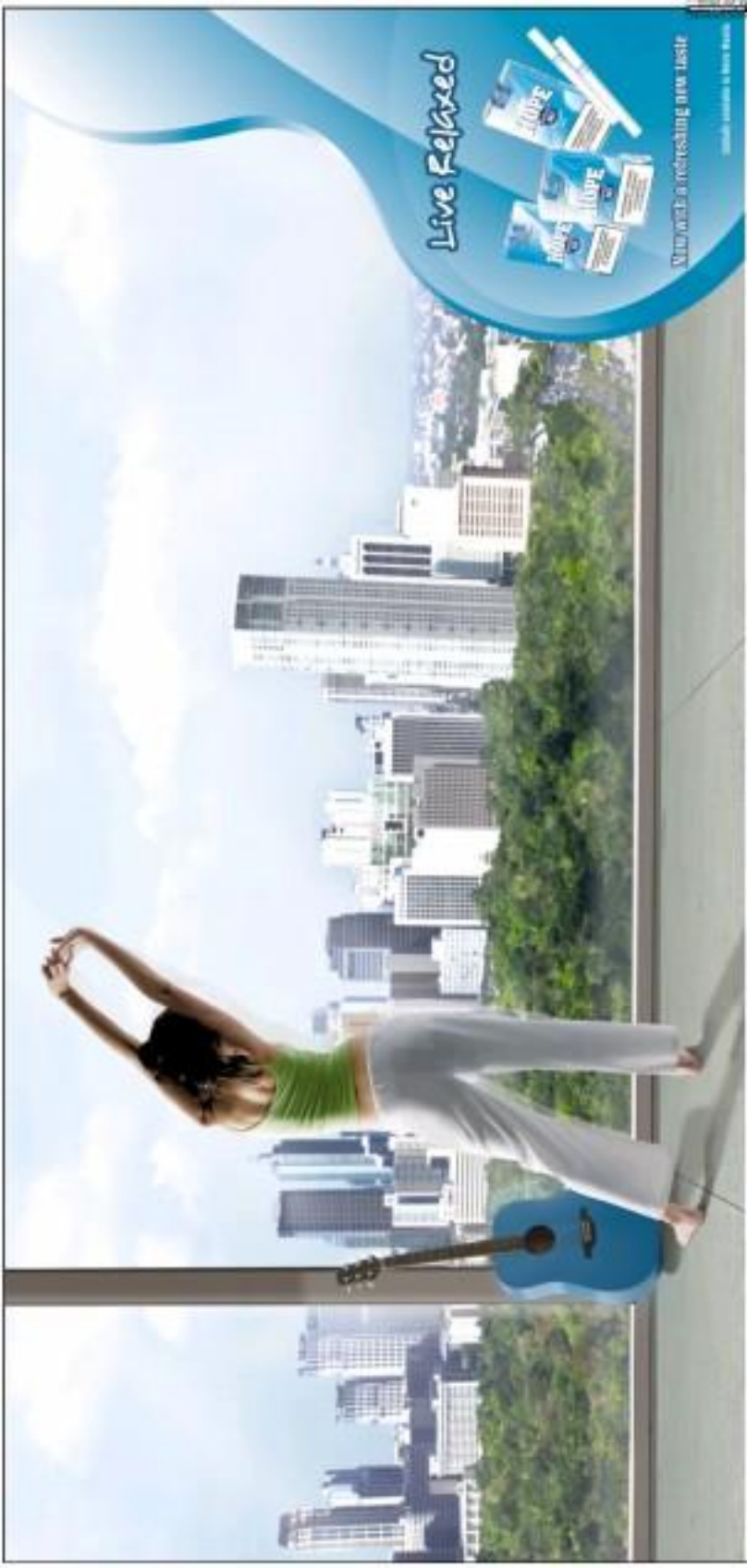
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# Local franchise firms push entrepreneurship

By Ronald R. Daniels

A GROUP OF SOME 50 INTERNATIONAL franchise firms, which are small and multi-unit, mostly enrolled on a nationwide program entrepreneurship in their mid-sized sales zone 21 percent in P.O. 21 million in 2007.

Ronald T. Jones, president of the International Franchise Association (IFA), said in an interview that the group has grown to represent one percent of the country's gross domestic product from a handful of 10 franchising firms in 1957.

"From a few months, we now have more than a 100,000 registered franchise owners," Jones said. "From a few months, we now have more than 10,000,000 employees."

"This is the beginning, not the end," Jones said. "We have launched our International Franchise Association (IFA) advocacy campaign, consistent with our commitment to develop and support local entrepreneurship."

Jones, who is also president of World's Best Franchise, said the IFA was created to promote the International Franchise Association (IFA) and its members, particularly in the United States and other countries.

"We believe that the development of the IFA's entrepreneurial spirit will result in a new and better way of doing business in the United States and other countries," Jones said.

Jones said that while the campaign was grounded on IFA's mission, the IFA's mission was just as important, and that it was in business as in the world, "it is the most important thing to do."

"We will also reach out to more people through a series of public relations efforts, seminars and government employees," Jones said.

"We plan to start our efforts in the United States and other countries."

way schools, to start them young and early on the path of entrepreneurship and build the "entrepreneurial" mentality," he added.

RONALD R. DANIELS

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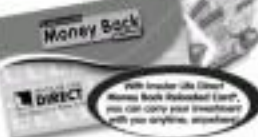
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# BUSINESS Monday

Business Editor: Phyllis Quinsaga-Espino

## How companies are coping with hard times

By Phyllis Quinsaga-Espino

**CHILDREN'S PRICES HAVE BEEN** to a recent \$4.35 a box and there are no signs that prices would significantly go down anytime soon.

Everybody is growing under the weight of skyrocketing costs of prices as producers' products are used in the production of virtually all goods and services. And that of electricity and transportation.

As the de-facto wage with the ballooning price of oil, increasing labor costs and other price surges in the economy today.

There are not too many options and none of them are difficult to do—raise prices, absorb the higher costs, increase efficiency, cut expenses, lower the value-added services, or pass it off to the people as Filipino daily wage is among the highest in the region.

Businesses, however, have no choice but to do what they can or risk closure. There are some examples of how some companies are managing to survive:

### Vectra & Gamble Distributing (Phil.) Inc.

Jason L. Eads, senior manager, external relations

"As the price of commodities increases, up at Vectra believe that now more than ever before, providing Filipino consumers with the best possible consumer value is increasingly important. To begin with, for us, while pricing is an important factor, consumer value is not just about pricing, but also about delivering superior performance. This is the reason why, through our brands—we always try to balance these two factors and provide our customers with the products that deliver the best possible performance at the right price. We are just about manufacturing and distributing the latest products, but we want to deliver brands that offer the best value."

"Cost-cutting is not a means of keeping prices affordable. Having said this, consumer value is partly about pricing, and hence, keeping our prices affordable is very important for us. We spend a great deal of time ensuring the right pricing to ensure that our target consumers can afford our brand offerings. Ideally, to keep our prices affordable, we have tried to look through our control systems, to check where else we can reduce costs without sacrificing the performance of our products. We look through many things—like the choice of packaging materials, as well as revenue cut—manufacturing and logistics processes to ensure that there are no inefficiencies. We try to pass on any cost savings to our end consumers."

"Like all other businesses, we have been affected by the rising costs of oil and other commodities, and we have increased pricing for certain products in the last 6 to 12 months. For instance, we have shifted pricing for our bottled shampoo (3-in-1 Shampoos, Pastes, and Shampoos) by as much as 25 percent, again to help ensure that our products are affordable and deliver the best value

for our consumers."

"We have also tried to deliver better consumer value by offering product upgrades (i.e., introducing new products that offer better performance) without increasing pricing. We have done this by launch like Doritos Fritos Conchitas and Pumpkin Poppers."

"Finally, we are also managing our customers in terms of how much they are willing to pay for products, which are now available for brands like Yoko, Indigo, and Avon. When consumers buy products, they get savings of between 5 and 10 percent."

### Pharm Corp. (generics drug arm of Pasco Lab)

Jose Agustin, president

"While the immediate focus is on not increasing prices, we are doing some cost-reduction measures to ensure survival of operations."

### MCR Motor (Phil.) Inc. (motorcycle maker)

Eric Lim, president

"We have raised our prices to reflect the increase of the recent increase in costs but to control some price increases due to

not least adjusting prices. We just have to take a hit and ride the tide."

### Pacific Carrier

Jose Magpantay, owner (all-cargo Bonanza Asia Star and 4x18, 4x18 Asia, 4x18 Asia, 4x18 Asia)

"I don't think it will be productive for us in the long run to increase small prices and pass on everything to our customers. We are doing our own to help shield our customers from higher costs, as instead of simply passing on any increase by pricing higher to the end user, we are working on efficiencies in

HOW COMPANIES COPE



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PHARM'S Agustin

best. It is an increased labor cost scenario, not really have not increased our prices yet in significant ways."

### Molabes and Pericles T-shirts

Clary Lee, owner

"Having a hard time but still surviving. The stores that we work, we try to tell them our story, discuss our situation. But to the remaining strong ones, we become promotional salesmen, we pulled out from our margins. It's a tough situation, reality of our personal impact on the whole (get advantage) but we do check if they will have better with the company if we do, we can lead them up to PUSO only. It's a tough situation, reality of our personal impact on the whole (get advantage) but we do check if they will have better with the company if we do, we can lead them up to PUSO only. It's a tough situation, reality of our personal impact on the whole (get advantage) but we do check if they will have better with the company if we do, we can lead them up to PUSO only."

### Chateau Group (Chateau 1771, Seaview, Portico, Hattil, Portico Fine)

Ricky Chatterjee, owner

"It's a troubling market. If you increase prices, you bring down sales. Competition is there. Market will just stall. Once it's a luxury item, people will just pull back in change lifestyle."

"We are looking at how to stay without affecting the quality. We are addressing efficiency and savings. We look at how to bring up productivity and new on costs. We look at how to simplify everything. The solution is to ensure, it is



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# How food firms keep it clean

By Tim Breen-Dunbar

THE PHILIPPINES DOES NOT LACK stories about cockroaches flitting about your milk drink and beer bottles, and scurrying around the kitchen of fast-food restaurants and cigarette bars across the island.

Fortunately, since all of these tales have been proven to be mere fiction, the Philippines has been spared the worst of the food safety problems that have plagued other countries.

They figured that if a couple of cockroaches were already there, they'd be there for good. But they had better make sure that they do not get any more cockroaches in the first place, by taking steps to keep them out of the kitchen and the bar.

Food safety was always an issue in the Philippines, as a lot of companies have been trying to figure out how to keep their food safe and clean.

But now, with the new food safety standards, companies are being forced to take steps to keep their food safe and clean.

In some countries, quality standards are ISO 22000:2005—also called Food Safety Management System.



ISO 22000:2005 adheres to strict safety protocols.

steps in place, which are implemented in many food safety.

Food safety is a global issue, and the Philippines is no exception. The Philippines is a global market, and the Philippines is a global market.

Food safety is a global issue, and the Philippines is no exception. The Philippines is a global market, and the Philippines is a global market.

Food safety is a global issue, and the Philippines is no exception. The Philippines is a global market, and the Philippines is a global market.

Steps, however, take food cleanliness and safety very seriously, especially as it is a market leader and has a moral responsibility to its customers.

Goldilocks, a leading food safety company, has been working on food safety since the founding of the new state and since then the food industry has been growing.

"We require all of our suppliers to provide us with a sample of their goods, as well as an accompanying certificate of analysis. This covers areas such as pH levels, moisture content and microanalysis and details such as additives, preservatives and other food safety considerations."

To add another layer to the checks, Goldilocks quality assurance inspectors undertake frequent random testing of samples in Goldilocks' lab to verify the results of the different studies just to make sure that the findings are accurate.

The same obsession with food safety and cleanliness is observed in the other stages of manufacturing, from the production phase to the storage and packaging, and the stores all over the Philippines and abroad.

The way Goldilocks has to invest in good manufacturing systems and facilities, however, Philippine food industry must consider about their health, just like



Goldilocks is committed to ensuring food safety.

companies from other countries.

"There has been a very clear global trend toward healthy living, wellness and nutritional value, and the Philippines has not been exempt. In fact, it has been a trend that has been going on for a long time."

The idea also says that Philippine consumers are more quality conscious than ever, and it would do well for Philippine companies to do so.

It is because of Goldilocks' strict adherence to safety policies that has been one percent of the thousands of Goldilocks customers that complete

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# People, Events & Products

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Auto News Register

## GLOBE SUPPORTS HACKER-HIGHWAY'S PROJECT



A public authority that has been providing a wide range of services to the community has been selected by the Philippine Internet Corporation (PIC) to support a multi-million dollar project to build a high-speed internet backbone in the Philippines. The project, known as the Hacker-Highway Project, is a joint venture between the PIC and the Philippine Internet Corporation. The project aims to build a high-speed internet backbone that will connect the major cities of the Philippines and provide access to the internet for millions of people. The project is expected to be completed by the end of 2008.



## HYPERTENSION INQUIRY LAUNCH

The Philippine Health Association (PHA) has launched a nationwide campaign to raise awareness of hypertension and its complications. The campaign, titled "Hypertension Inquiry Launch," is a joint effort between the PHA and the Philippine Health Association. The campaign aims to educate the public about the dangers of hypertension and encourage them to get their blood pressure checked regularly. The campaign will include a series of public hearings, seminars, and workshops. The public hearings will be held in various parts of the country, including Manila, Cebu, and Iloilo. The seminars and workshops will be held in community centers and schools. The campaign is expected to run for six months.

## CREATIVE BAKERS JOIN WELLNESS RACE

A group of creative bakers from the Philippines have joined a wellness race in the United States. The bakers, who are members of the Philippine Baking Association, are participating in the "Wellness Race" in San Francisco. The race is a 10-kilometer run that is open to people of all ages and abilities. The bakers are participating in the race to raise money for a charity that supports people with disabilities. The bakers are also participating in the race to promote a healthy lifestyle and to encourage people to get more exercise. The race is expected to be held in the month of October.

## ZIONE FIVE CAMERA CLUB TURNS 10

The Zion Five Camera Club (ZFC) is celebrating its 10th anniversary. The club was founded in 1998 and has since then become a leading organization for photographers in the Philippines. The club has a membership of over 100 people and has held several exhibitions and workshops. The club is also involved in various community service projects. The club's 10th anniversary is being celebrated with a series of events, including a photo exhibition and a workshop. The club is looking forward to its future and to continuing to provide a platform for photographers to share their work and to learn from each other.

# Nissan Navara reaps international awards

THE NISSAN NAVARA is a relatively new entrant to the Philippine market, but the SUV has already earned a lot of praise from industry insiders. The car is praised for its performance, its reliability, and its value for money. The car is also praised for its design and its features. The car is expected to be a success in the Philippine market.

"Our best impression of the Navara is that it really does an excellent job. For all its performance, the Navara is a class leader in terms of reliability and value for money," said Andy Coates of the Philippine Press. "It's a great car to buy, and it's a great car to drive."

Coates is the Managing Director of the Navara in the Philippines. He has been driving the Navara for several months and has been very impressed with it. He has found that the Navara is a very reliable car and that it is very easy to drive. He has also found that the Navara is a very good value for money. He is looking forward to driving the Navara for many years to come.

2007 Use of the Navara. There's simply no other pickup that offers such a broad array of features. The Navara offers the best package for on-road driving and comfort, along with highly useful working attributes. It's still our favorite choice," said the Deputy Editor Richard Williams.

By picking these three models to be a comparison between a working truck and a luxury vehicle. As a good, comfortable alternative.



However, the Navara's advantage that lifted it to the top of the competition, "agreed Professional Test Light Truck Magazine editor John Ellis. "The Navara manages to perfectly balance the four best dependable workhorse and reliability," awarded Professional Test Light Truck Magazine.

The Nissan Navara also won the Commercial SUV category of the 2007 Japin Best Use of the Year award. The award was given to the Navara for its performance and reliability. The award is a recognition of the Navara's success in the Philippine market.

# Filipino makes it to highest office of WFPMA

NEE THESTRADO GANI, a Filipino, has been elected to the highest office of the World Federation of Professional Management Associations (WFPMA). Gani was elected as the President of the WFPMA for the year 2008. Gani is a highly accomplished professional and has a long history of service to the WFPMA. He has been a member of the WFPMA for many years and has held several positions of responsibility. He is now the President of the WFPMA and will lead the organization for the next year.



In 2006, Gani was elected to the position of Vice President of the WFPMA. He was re-elected to the position in 2007. He has been a very active member of the WFPMA and has been instrumental in many of its activities. He is a very dedicated and hardworking man and is a true leader.

published in a series of articles in the Philippines' leading newspaper Philippine Daily Inquirer and in the WFPMA Newsletter. The World Federation of Professional Management Associations (WFPMA) is a global network of professionals in people management. It was founded in 1975 and has the development and improve the effectiveness of professional people management all over the world. Its members are predominantly the professional people who are making up of more than 70 national professional associations representing over 600,000 people management professionals.

The full members of the WFPMA are the African Federation of Human Resource Management Associations (AFHRMA) with 14 member countries, Asia Pacific Federation of Human Resource Management (APFHRMA) with 14 member countries, European Association for Human Resource Management (EAHRMA) with 21 member countries, International Federation of HR Management Associations (IFHRMA) with 14 member countries, and the North American Human Resource Management Association (NAHRMA) with 14 member countries.

The WFPMA's latest mission is to improve the effectiveness of professional people management. The WFPMA is a global network of professionals in people management. It is a very active and successful organization and is a true leader in the field of professional people management.

Gani is a graduate of the University of Santo Tomas (UST) High School and earned his Bachelor of Science in Commerce degree from the UST. He is also a graduate of the UST Law School and earned his Law degree from the UST. He is a very accomplished professional and is a true leader.

## Burnout Performance sans the burnout

SOME DAYS YOU NEED PURE, POWER, and some days you don't. Thankfully, the new 950i Nissan GT-R 950i GT-R manages to give you the best of both worlds. The 950i GT-R is a high-performance sports car that is also a very comfortable and practical car. It is a car that can give you the best of both worlds. It is a car that can give you the best of both worlds.



The 950i GT-R is a very powerful car. It has a 3.5-liter V6 engine that produces 300 horsepower. It is a very fast car and can accelerate from 0 to 60 in just 4.8 seconds. It is a car that can give you the best of both worlds. It is a car that can give you the best of both worlds.

The 950i GT-R is a very comfortable car. It has a very spacious interior and a very comfortable ride. It is a car that can give you the best of both worlds. It is a car that can give you the best of both worlds.









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# Animators form 'holy alliance'



CGSA Graphics and Animation Inc. team

Text and photos by Vincent Calabrese  
Illustration: Norman Lison

**B**AGUIO CITY—ANIMATION used to be big business in the '80s until computers made it almost impossible for Filipino cartoonists and animators to compete with India and Korea.

But after a 20-year hiatus, interest in new facilities, animation schools in different parts of the country is again reawakening Filipino animators to their own unique animation concepts from Hollywood and major American production studios like Walt Disney or Warner Bros.

RP has about 8,000 animators but job offers require a 25,000 workforce

According to a business model that would allow public sector Filipino animators, business says.

Almost every animation outfit in the country, from Lison to Mison, has joined a "holy alliance" of experts who would share studio contacts, he says.

This is a form of disaster recovery, "for insurance, if you will," Lison says, and it may just redefine how business is done in the Philippines.

The business process outsourcing (BPO) sector has helped develop a profitable pool of independent Filipino contractors who service almost every imaginable work field from animation to hotel bookings and accounting, he says.

But Lison says most studios in the animation industry rarely have the resources to land huge multi-million-dollar contracts secured by American studios.

After first animating series including the "OK Kool" and "The World of the Philippines" in 1992, and its derivative ratings.

Years later, India, China, Singapore and South Korea began competing with Philippine studios, he says.

"Some Asian animators are now working on the latest popular cartoon series, like 'Avatar' and 'Spirited Away'."

The country's business says, but about 8,000 animators willing to work, but they are often underemployed by job offers that require a 25,000 workforce.

To solve this problem, a network of animators that comprise the Animation Council of the Philippines Inc. (ACPI) and its members are organizing their resources in a new form, he says.

This process means big-time animation



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# It started with knowing who invented ice cream

**THE INVENTION OF ICE** cream was a Spanish-based idea. The Spaniards don't have their own ice cream brand and rely on imported cream.

A Filipino is about to create the first Spanish-inspired ice cream.

When Winaray Aranda migrated to Davao City with her two daughters—Argeline and Argeline—in 1986, she was empty-handed but armed with sheer guts and determination.

She promised herself that she would begin something of her own in another land, personal and business dream.

Having been a sales person of various products—mostly perfume—she saw an opportunity in the wedding of rare ingredients for ice cream. When she decided to go on her own, she researched extensively about ice cream and found out a Spanish dessert named *El Merengue* Villanueva invented. Captivating on her discovery, she paved the way to her own a Spanish-inspired ice

cream—Aranda to Cream. Winaray says the difference between Aranda and when ice cream brands is that it will "give credit where credit is due"—Marina Villanueva who invented the first real ice cream. Most people think that ice cream is American or Italian origin. It's Spanish.

"Giving back to her home



WINARAY ARANDA with daughter Argeline and Argeline

business associations, she did a short list of potential partners for the project. Among them was Perfect Davao Manager for San Roque, one of local business associations.

With the laptop generously provided by her, she utilized the power of information technology to reach out to the local business community. She built a solid foundation for Aranda. She developed strategic alliances with business organizations in Davao like the Davao City Chamber of Commerce and Industry, Spanish Chamber of Commerce in the Philippines, Jose Miguel Caron of the Embajada de España, Department of Trade and Industry-DTI, Mrs. Galina of the Philippine Small and Medium Enterprise Development Foundation, Philippine Long Distance Telephone Company-Globe and Davao, Filipino Students-Nigeria.

She was aided by friends for administrative support and professional services such as lawyer, Gung (DIN) for her B-mailed reports, lawyer Gerry Musallat for her legal requirements.

In an initial meeting with the Embajada de España and the Spanish Chamber of Commerce, she found out that Aranda would be the first Spanish ice cream in the world. She researched further to create a genuine Spanish ice cream.

As an entry point into the market, she created the Spanish-inspired *El Merengue* ice cream by Aranda—a soft ice cream that is irresistible.

With barely one capital she sold a franchise to John Gattano, Davao City Chamber of Commerce and Industry (DCCI) chair of the board and former president, who



16 AMIGO Ice Cream Center is the Galana-Mall Davao, which sells soft ice cream

family owns the business itself in Davao. An outlet was set up in the mall and the ice cream became a bestseller.

Winaray says she used the Blue Ocean Strategy (a concept) so they were able to reach their sales target at just one month.

Argeline de Cress, Aranda's second franchisee, is in collaboration with another sister, Maria Villanueva, will soon open at the Plaza branch in Davao City. Aranda's second franchisee, the 30-year-old mother has never lost sight of managing well and unyielding. Her son, children, under her care, guidance and protection, are

thriving in school.

Winaray emphasizes that what are important in business are respect for propriety, rights, maintain her principles, the play and ability to accomplish.

Winaray says she wants to share her story to inspire other entrepreneurs who do not have money that they can start a business. She says a good business concept really helps and there are always enough people willing to help.

Winaray used to be a teacher but was exposed to sales at an early age.

She shares that at age 16, her father challenged her to sell 500 bars of their Soap, a

winning product. To the surprise of her father she was able to sell all at one week.

The organized a system to market their soap through her classmates.

As a teacher, she had to go into sales to help in the marketing of her father's soap. With a capital of P1,200 she sold soap and perfume. In three months the capital grew to P700,000 making her realize it is a teacher to focus on the marketing business. Undoubtedly a master of the game marketing, her supplier could no longer receive the make-up.

But she did not give up and eventually started her own trading business.



BOOK TO BE LAUNCHING Argeline Ice Cream outlet at Plaza España in Luning, Davao City

## Firms innovate to capture BPO employees as consumers

**FOR THE INDUSTRIES THAT** have made a home to one of the country's fastest IT and business districts, coping the results of a changing industry is business survival.

Business City Cyberpark is the site of more than 20 business process outsourcing (BPO) companies that make up a significant percentage of the park's corporate community. Benefiting from the high-tech growth of its early occupants, the 24-hour market are the rising employment opportunities BPO offers. This symbiotic relationship reflected in a new era of remarkable growth and inspired new ways of doing business.

As one of the first centers in Business City's expanding ecosystem, Sonnet's Park witnessed the park's first period of success as the report of the BPO industry. Its initial target market was originally based on Business City's appeal as an area that attracts the drive families and friends together. The ex-

ponential growth of the BPO workforce, however, provided a venue for environmental exploration that reflected the changing industry and drove off Sonnet's Park's brand identity. Keeping their doors with the demands of the 24-hour BPO industry, Sonnet's Park gradually expanded its focus of operations. These included the arrival of a new, a business center that led to the birth of an innovative popular product offering: the mid-night meeting hall.

**Innovation at Sonnet's Park**

According to managing director and managing director, Mrs. M Villanueva, ensuring the viability of emerging a new market requires results for the customer profiling of the customer's spending capacity without compromising productivity. It is an ambitious undertaking that is not without its share of challenges. As Villanueva readily admits, "It's very hard to put it



BPO firms of Business City converted Coffee Shop and The Loft to suitable its second-floor here, according to marketing officer Mabel Verna (center).

together—high quality and low price." She further points out that a company, no matter how promising, is bound to short-lived without the affirmation of customer satisfaction. Mrs. Villanueva recognizes, in the new era of success, there is strictly what



ACCORDING to Sonnet's Park managing director M. Villanueva, innovation is successful because it reflects the



ACCORDING to Sonnet's Park managing director M. Villanueva, innovation is successful because it reflects the

of various reasons, living up to its promise of reasonable price and quality first. That's what Sonnet's Park has always been known for.

"We make products in our food. It's always about value," states Villanueva.

The newly arrived of customers generated by the BPO industry buoy the market's capacity to maintain low prices in higher volume purchases from suppliers. Villanueva's vision of the advantages of being early in the development of BPO offices. "People from the call centers in the BPOs have helped us a lot in terms of sales and marketing. It's not a 24-hour place to be. It's a place that you find a place like this. There is nothing that can beat 24-hour like this." Caring to a round-the-clock market has inspired the restaurant to provide and deliver innovative items such as its choice of menu (pizza) that can fit



A COLLECTION of toys, shown by Filipino animators, is displayed at a gallery in Davao City.

## Animators create 'holy alliance'

medium a steady pool of skilled animators, even if these animators are not located elsewhere in the country.

It also gives the media these the confidence to bid bigger contracts, Berman says.

Once an animation contract is awarded back to the Philippines, he adds.

From a job volume worth \$12 million in 2006, the film last year received \$15 million, a 25-percent increase. Berman referred to as such incentives, celebration commemorations, giving and corporate advertising worth \$15 million, a 25-percent increase. Berman says.

If animators flock to this business-friendly model, Berman says the BPO industry by 2010 would be a joint line of contractors who will work as a single unit to produce the new "Lilo & Stitch."

tion films be produced by local animators.

Two-dimensional animation is composed of conventional animation images that are drawn and later painted over by hand. Today's more popular animation is three-dimensional animation (3D) or computer-generated.

Berman, et al. studied graphics arts in 1981 in San Francisco, and had spent his professional life producing computer animation for various clients.

Berman says he witnessed the death of the animation industry when 2D animation lost to market to computer-generated animation that became popular today due to groundbreaking but high-tech like the "Toy Story" and "Shrek."

In 1990, Berman had decided to compete animation, "Now the pressure was during the 1990s and the 1990s (now) animators, which computer animation to speed a while ago

producing a two-second commercial.

A book market decade for computer animation technology to branch out into fields to which the Philippines can adapt as Berman says.

He migrated to the city last year to join the Creative School of Digital Arts (CSDA), after he moved the country to advance BPO animation as a viable career for college graduates.

Berman said April had signed his to conduct building schools for better training to help draw new students.

There are approximately 14 animation schools operating in the country. Most of these are more than 10 years old, he says, which is why CSDA began offering new students in the field of animation.

The CSDA itself is operated by local firms of graduates. It has been contracted to produce segments of a locally produced but high-tech animation

called "Glow."

Berman says that is a project that involves full use of the business thinking model.

"What if we consider the concept a movement (about the IT career of the industry)," he says.

Berman says the industry will continue to evolve because there are 200 Filipino animators who dropped out of the market when CSDA became the mainstream form of animation.

Many moved to painting, but a handful tried to go back into the field.

An animator, a highly-trained animator who worked on the 1992 "The New Animated Series," is now part of CSDA Graphics.

"I had to undergo a crash course in computer animation. I had to catch up with everyone else in just drawing 'Wile E. Coyote'." Disappointed.

"Compelling him to learn computer was the only way it could lead him," Berman says.





# The Future Has Landed

High-bandwidth cable lands in time to mark PLDT's milestone 80th Anniversary



**PLDT's birthday gift to the nation** is going to be the first direct fiber-optic submarine cable between Southeast Asia and the United States, around 20,000 kms long with a price tag of US\$550 million. The Asia American Gateway (AAG), a cooperative project among top regional telecom players, makes landfall Tuesday, May 27, 2008 at the PLDT cable station in Bauang, La Union.

After being led by 40 leading hi-tech firms, PLDT's 80th anniversary celebration, the AAG cable landing marks a special milestone leading to 80 years of PLDT innovation and leadership in the country's premier telecom provider.

The new cable's potential is as remarkable first according to Mr. Ramonito S. Fernandez, Head of PLDT and Future International and Future Business Group, the capacity of PLDT's Internet high-speed service is irreducibly doubled or perhaps tripled as required.

"The AAG cable, which will become PLDT's new primary highway to the US, shall also help enable more value-added service offerings," said Fernandez.

And it comes just in time for the year-long celebration of PLDT's 80th anniversary. In the company looks to continue its military leading tradition and legacy of innovation nation for a growing changing market.

"AAG is being built to support the tremendous growth in the telecommunications traffic within South-East Asia, as well as between the entire region and the USA,"

Fernandez added. "The explosion of the IPTV industry is also seen as one of the main drivers of this investment and the overall traffic. The AAG cable is going to be so powerful, at more than 1 Terabit per second, that it can support 150,000 simultaneous HD TV transmissions."

Fernandez explained that AAG was conceptualized and is being spearheaded by telecommunications industry leaders in response to the growing demand for bandwidth and to provide facilities across possible transmission routes that may become telecom operations critical to the past telecom capabilities.

Joining PLDT as major owners and initial service are AT&T of the US, BSNL of India, CAT of Thailand, the Government of Brunei, Telekom of Singapore, PT Telkom of Indonesia, Telcel of Australia, TM of Malaysia and VNT of Vietnam. Other major operators, BT Global Networks Services of the UK, Beacom and ETP, PT Indosat of Indonesia, Telcel of New Zealand, Vnet of Vietnam and cable suppliers namely



AAG-1 is being built to support the tremendous growth in the telecommunications traffic within South East Asia, as well as between the entire region and the USA.











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## Zobel's 'Noche Clara' goes for P6M at Christie's

By James P. Ong  
 Contributor

AT THE CHRISTIE'S AUCTION OF Southeast Asian Modern & Contemporary Art held in Hong Kong last Saturday, a 1960s work by the late modernist artist Fernando Zobel was the most expensive Philippine artwork sold at P6 million.

"Noche Clara," a 36 x 24 inch oil-on-canvas painting, was estimated to sell only P3.4 million. It was repainted three years before Zobel, who died in 1984, started painting again in exile.

"The Christie's catalogue describes the work as representing 'the finest quality of his composition that captures the essence of place, poetry and rhythm in painting.' Zobel's other work, 'Southeast Asia' sold for P2 million.

But the excitement on the auction floor was clearly for work by younger artists.

"Shaking went up very fast for Simon Liwan-Chang's and Gwendolyn Zobel's works," says Raymond Lee, chairman and owner of nine-dollars L'ETO Gallery. "With Zobel's, it was more gradual."

Zobel's work, "Carnival of the Sky" got sold for P5 million, at least 10 times more than its estimated selling price of between P220,000 and P350,000.

Simon Liwan-Chang's "Into the Woods (Habitat)" was sold for P5.1 million. Its estimated selling price was at least P220,000. On May 17, part of that "Into the Woods" series was sold at the Hong Kong auction in Hong Kong for half that price, at P1 million. (The rest of the series, page C-1.)

Ronald Simoes's "Temptation" also performed well, selling for P2 million.

While works by Simon Liwan-Chang got half, two paintings by Ang the Kok and one by Peter David didn't even reach the auction price.

Unreported was the price realized for "Angel," a sculpture by Gabriel Rivera, sold for P3.7 million. It was estimated to sell for only P300,000.

Christie's placed the category of Southeast Asian Art over a decade ago, and this year's auction featured more than 130 works.

"The category's diversity is compounded over recent years with the entry of art of contemporary art, which has taken the market by storm. It is this constant dialogue between the modern and the contemporary that runs through the works featured in this year's sale," said Frank Ling Wong, specialist and head of Southeast Asian Modern and Contemporary Art at Christie's.

This year, Christie's focused on the best of the Modern Masters.

Simon Liwan-Chang's "Into the Woods (Habitat)"

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## Zicarelli at Hiraya

YOUNG ITALIAN-PIRENO artist Zicarelli Zicarelli shows his early surrealist paintings at Hiraya Gallery (1504 United Nations Ave., Ermita, Manila, tel. 3322222).

The artist's work is a mix of his Italian and Filipino identity as an Italian and a Filipino, with work making sensory references to Europe during World War II (including a portrait of Adolf Hitler and Benito Mussolini) together with a Filipino twist, such as "A Black Perception of a Queen," depicting what ap-



"A Black Perception of a Queen"

pears to be a wedding photo of a Filipino couple, but is a mix of the artist's own life and the life of the artist's mother, who is a Filipino.



"Lotto in the House," by Ferdinand Cacho

"NAKED in His Eyes," by Cacho



"YSA in English," by Zicarelli Zicarelli

## Alvarado and Cacho at Brumann

ROMANIZADO ALVARADO AND PIRENO CACHO present "Inspire for Heritage"

May 30-June 30 at Gallery Brumann, 3/1, Ermita, Manila, tel. 3322222.

Alvarado features dramatic scenes of the narrative realm of the Philippine people as well as modern paintings of the artist's own work. Cacho features graphic figures of the artist's own work and his father's. Call 7322171.



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## Pinoy sculptor strikes gold in art Olympics

Darin's steel sculpture 'Dancing Rings' wins the grand prize while Colma's oil painting gets a special citation

By Lisa B. Zubeta

**A** STAINLESS STEEL work by Filipino sculptor Joe Darin that reinterprets the traditional Olympic logo into a

flight of the athlete spirit has won the grand prize for sculpture in the intersection of Sport and Art Contest in connection with the 2008 Beijing Olympics.

"Dancing Rings" stands out as a

creatively reinterpreted Olympic logo into a sculptural logo, much like a painter or a classical dancer in action, to signify how human spirit manifests itself.

"We're proud gold even before the Beijing games have opened,"

PHOTO: G



INTERNATIONAL jury gather around Joe Darin's "Dancing Rings."

# Ginang ALASKA

## Beyond the crown

**A**fter a woman's love and her career, her dedication to her family are inseparable. Probably only a few things are given: that her love she spends making sure her home will be a comfortable and safe haven to come home to after work or school, the living funds that go to the children to make the dreams and the effort of preparing family meals that will be served at the dinner table.

For 10 years now, Kinia Mili-Corporation has been paying tribute to hundreds of women all over the country. Alaska believes that women deserve only the best because that gives nothing else of their own best.

Ginang Alaska for many may simply be a crown and title. But for the women who have been part of the contest, it is a dose of opportunity that empowers women and improves lives. Like the other winners, Alaska received a scholarship grant for a short course of her choice and with it, the much-needed and helping hands with the aim of expanding her small business. The know that all influence is an important key to ensuring her family's future. Alaska, who also owns a grocery and that she believes that she and her husband just up more commitment in providing for the needs of their children and the opportunities she got from winning

Ginang Alaska got her confidence that she will be able to achieve her dreams for her family.

The triumphs of the Ginang Alaska winners were shared with their support groups. Alaska and her husband were able to put up a wedding that is their testimony for the benefits of generosity, commitment and children going to school especially during the time crisis. The people in Barangay Pail in Cebu, on the other hand, used their prize money to start a difficult business. A hairdressing salon called "Ginang Alaska" has been made a possible for all the women in the business for the unemployed men and women there in the barangay.

This year, Alaska Mili-Corporation continues to honor the important women in our lives and those people everything they have done to offer, even moments of their lives. Alaska wants to be recognized throughout the country for their remarkable dedication to their families and for their personal achievements.



Ginang Alaska Region 2007

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# Pinoy sculptor strikes gold...

**By Jimmy Kagan**  
Top sculptor Romeo Datas told the organizers of the Philippine Olympic Committee (POC) an endorsement letter led the winning of the Philippine medal in the next world contest. He had also won the grand prize in the 8th International Biennale of Rotterdam in the Arts in Madrid in 2005.

Datas will receive US\$30,000 and a diploma, Datas said.  
Meanwhile, "Dreams for Goals," an oil-on-canvas work by Edmar C. Cobos, won a highly recommended award in the English Arts category of the contest. The young artist based artist will get a diploma.

Datas told 50 artists from 40 countries were screened by an international jury composed of representatives from the International Olympic Committee's Commission for Culture and Education and an advisory from the different countries.  
Datis himself and other top artists had screened the Philippine entries in the contest.

**Dance of the dragons**  
Datis entered Datis's artwork about the Philippine victory ahead of the Beijing Games. He said, "I thought the most significant thing I had to do was to capture the spirit of the games. (The games haven't started yet, but we're already engaged in a game.)"

In designing his winning entry, Datis said he tapped into three international sports events.  
First, he derived the design from the logo of the 2008 Olympics, the "Beijing Bird." According to him, the logo represents Beijing's effort to reach out to the rest of the world. It is an invitation for the world to come and share the joy of the games. (The games haven't started yet, but we're already engaged in a game.)

He explained the image of a dancer or gymnast is central to the concept, and the red ball at the center of the sculpture appears to be the head of the dancer, and the legs below and above her are the dancing steps that are moved by her movements.

Second, Datis said he was inspired by the Chinese dragon. "Since China is the host, I used it as a symbol of a dragon playing with a ball, displaying its strength and grace," he said.

And third, Datis said he tried to render the motto of the Olympic games—Olympism, which is the combination of the body, mind, and spirit. He said he wanted to convey the Olympic motto, which is the combination of the body, mind, and spirit. He said he wanted to convey the Olympic motto, which is the combination of the body, mind, and spirit.

**Modernist**  
Datis, 32, is known for his modernist style which he had acquired at a time when he was at the University of Santo Tomas where his mentors included the late artist J. Amador Alano, Carlos Roco, and others. He had also spent time under National Artist Amador Alano's Design Center at the University of Santo Tomas.



PHILIPPINE Olympic Committee members and judges: Pi Delacruz, Epi Fernandez, Jose Caparanga, Steven Pineda and Romeo Datis.



Even before he learned of the contest, Datis had agreed to hold a show of new works on Aug. 8, when the Beijing Games open. Serendipity?



Romeo Datis in his studio.



"Dreams for Goals," an oil-on-canvas work by Edmar C. Cobos, won a highly recommended award from the international Olympic art jury.

It was a special award in the 2008 Olympic Games International Posing Competition.  
And as if by serendipity, Datis said he will have an exhibit in Gallery Nine, 3M Magallanes St., at the end of the Beijing Games.

**Big boost**  
For Edmar C. Cobos of Manila, his participation in the international art contest was a boost in the new Olympic spirit of sportsmanship.  
Still taking up his art education, Cobos is a member of the Philippine College of Science and Technology, Cebu, 28, said he tried to capture the energy and beauty of the Olympics.

He explained that the juxtaposed and colorful figures in his artwork reflect the "supreme and definitive courage" of any athlete representing his or her nation.  
"I'm very happy because our winning means the Philippines is not only a part of the world," Cobos said.

He added he was double happy because his entry had passed the Philippine screening and had been sent to represent the nation in the "Olympics of the arts." It was his first time to compete internationally.  
Cobos' theme, which draws attention to the Olympic motto, is the combination of the body, mind, and spirit. He said he wanted to convey the Olympic motto, which is the combination of the body, mind, and spirit.

The double victory of Datis and Cobos serves as a reminder of the Olympic motto, which is the combination of the body, mind, and spirit. He said he wanted to convey the Olympic motto, which is the combination of the body, mind, and spirit.

"Dance of the Dragons" and "Dreams for Goals" will be on exhibit in the Olympic Museum in Beijing. The winners will receive diplomas in Manila, Korea, during the World Forum on Sport, Education and Culture on Sept. 15-17.

## List of winners

- Sculpture**  
1st place: Jose Caparanga (Philippines)—"Dance of the Dragons"  
2nd place: Miroslav Rado (Slovakia)—"The Spirit"  
3rd place: Lina Cordero (Czech Republic)—"The Spirit"
- Highly recommended (Diploma)**  
Dance of the Dragons (Philippines)—"Dance of the Dragons"  
Edmar C. Cobos (Manila)—"Dreams for Goals"  
Edmar C. Cobos (Manila)—"Dreams for Goals"
- Graphic works (paintings, drawings, engravings)**  
1st place: Jose Caparanga (Philippines)—"Dance of the Dragons"  
2nd place: Lina Cordero (Czech Republic)—"The Spirit"  
3rd place: Lina Cordero (Czech Republic)—"The Spirit"
- Highly recommended (Diploma)**  
Edmar C. Cobos (Manila)—"Dreams for Goals"  
Edmar C. Cobos (Manila)—"Dreams for Goals"



RP Fashion Week opens today

THE PHILIPPINE FASHION WEEK CELEBRATES the artistry and talent of local designers from May 26 to June 2 in its first and biggest season, the 2008 Generation Contest and 2008 Manila de Moda.

New to the 15th year, the Philippine Fashion Week has successfully assembled the launch of 528 designer collections shown and 118 fashion-label collections shown.

Last season alone, 1,200 models were presented, providing a career like no other for highlighting the Filipino designer's ingenuity, both new and established.

Beauty Productions' executive producer/creative director and Jay S. Sison say this year's Fashion Week will gather 128 designers from Manila, Cebu, Iloilo, Davao, Cagayan de Oro, Zamboanga, Iloilo, Cebu, and Quezon.



The event will also partner with global companies who will showcase their latest products, technology and technology.

"Our country's biggest showcase for the Philippine people, and the Philippine Fashion Week is a great way of showing, but there is so much to be gained of," says Sison.

At the event, it is estimated that over 60 percent of the Philippine population will prefer local clothing brands over more established, imported labels—a fact that only encourages Filipino.

"I would like to think that in 10 years, the Philippine Fashion Week had a hand in this great shift. From looking forward, I can give that the Philippine Fashion Week is going to be the right direction of helping Filipino designers and our fashion industry go global."

The 11th Philippine Fashion Week Opening Ceremony is on May 26, 6 pm, at the 3M Magallanes Center.









ENTERTAINMENT

Editor Virginia C. Volante

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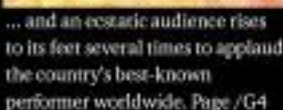
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This process and results is summarized in Figure 8. In brief,

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### WORDSCOPE

**BY FRANCIS DRAKE**

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### CONCEPTS SUDOKU

**By David Cohen**

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Difficulty Level: ★

**HOW TO PLAY SUDOKU**

Fill the grid so that every column, every row and every 3x3 box contains the digits 1-9.

For the grid go to: [www.puzzles.com](http://www.puzzles.com)









# INQUIRE in Educ

Lesson plan / p. 4

Editor: Chelsa Basaliman

## Billion in Metro Manila colleges and universities

(For undergraduate freshmen, AY 2008-2009)

School	Cost per unit	Units in a bachelors	Terms in a 4-yr	Estimated tuition for BSc-AT
University of Asia and the Pacific	P2,628.32*	36	2	P191,800.80
De La Salle University	2,653.32*	36	2	193,447.84
Ateneo de Manila University	2,317.55	36	2	166,812.00
Assumption College	1,923.00	37.4	2	143,710.80
Alfonso Institute of Technology	1,828.00	36	2	131,001.60
St. Scholastica's College	1,864.00	36	2	133,219.20
San Beda College	1,188.27	37	2	88,152.54
Mariano College	1,488.00	31	2	92,472.00
Philippine Women's University	828.00	34	2	56,816.00
Nor Eastern University	1,120.00	26	2	58,720.00
College of San Juan de Letran	919.20	30	2	55,152.00
University of Santo Tomas	1,048.00	25	2	52,400.00
West College of Quezon City	1,672.00	21	2	70,184.00
AMA Computer University	927.00	24	2	44,208.00
Liyahua of the Philippines	138.00	36	2	10,080.00
Trinity University of Asia	908.00	21	2	38,736.00
University of the Philippines	875.00	21	2	36,555.00
San Beda College	1,000.00	36	2	72,000.00
College of the Holy Spirit, Manila	138.00	21	2	10,080.00
Philippine University of the Philippines	931.00	36	2	67,272.00
	12.00	21	2	504.00

AY = Academic Year

\* Approximate cost per unit

Source: The Philippine Association of Colleges and Universities



P136,800 to one non-remunerative year with a full load of 18 units per term.

Through that is almost one-fourth of an average family's annual income, the amount is only about 20 percent of the UP's annual cost.

This means a UP student can almost pay for his/her tuition in the state university with just one year of UP tuition.

The UP's one-year tuition will pay for about three years of UP while Ateneo's, in comparison, will pay for about two years and a half of its state university.

The UP is now twice as expensive than San Beda College, which charges P796 per unit or P23,272 per two-semester year of 21 units each and College of the Holy

Spirit (Manila) at P603.51 per unit or P20,316 per two-semester year of 18 units each.

But for the UP alone in the freshmen class, that tuition is almost unaffordable P12 per unit, for a total non-remunerative annual fee, at 21 units per term, of only P252. Talk of state school for the poor!

It was not immediately known how the school is able to keep its students population manageable but it has probably adopted stringent entrance requirements.

For the 21 schools surveyed by the Inquirer last month (see accompanying article), there were per unit costs according to 2008 and eight years ago: P1,800 Annual fee and P1,800 Annual fee with P1,800 Annual fee and P1,800 Annual fee with P1,800 Annual fee.

# What I've learned

Charlie Hogg / p. 4

It is a mystery how Filipinos manage to pay for their children's schooling with tuition fees rising every year

low PISA and ADB in PISA 13.30

Among the schools with large populations, the University of the East, especially the Institute of Education, has the most students, charges P1,040 per unit for a total two-semester annual fee of P2,080, at 21 units per term.

The Ateneo de Manila charges P1,108 per unit in a total of P23,080 a year for two semesters at 21 units per term. The University of Santo Tomas, at P1,073.50 per unit, charges P22,414.50 for a two-semester year at 21 units per term.

## Four percent share

According to ADB in 2007, education accounted for a little less than five percent of an average family's disposable income. The share of the average annual income of P140,000, it would be about, strictly speaking, less than P5,600 a year for the education.

Headline to say, but not so much. It is almost half of an average family's income although it appears more substantial had the share of P140,000, it would be about, strictly speaking, less than P5,600 a year for the education.

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This was probably because families are not so much of a family's budget in 1998 to 12.8 percent in 1997. While this remained more or less flat, education costs, including transportation, medical care and other costs, have been increasing at a steady pace.

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# The professor wears Zara

By Grace Shepherson-Kee

I WAS GIDDING SOMETHING ABOUT the University of the Philippines on the internet and was linked to a page in 2006page where I was mentioned as one of the fashion models. They think I am!

Frankly, I don't know how to be a model or UP for me, my character and office are not so conventional, not half of my wardrobe is movement for the UP campus.

Chains. I am not interested that they are. I don't even like it, even after wearing away the chains, I am not so much anything that will not be wearing it. I don't even like it, even after wearing away the chains, I am not so much anything that will not be wearing it.

There are no good models in the Philippines. I am not so much anything that will not be wearing it. I don't even like it, even after wearing away the chains, I am not so much anything that will not be wearing it.

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How should you dress in UP? Denims are de rigueur. White linen is perfect. Prada and LV are out of the question

And when I stepped out of a UP gown, I was not so much anything that will not be wearing it. I don't even like it, even after wearing away the chains, I am not so much anything that will not be wearing it.

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BY WHITE, pulled out, a few in the hallway, as an UP professor in Manila, Australia



UP professor in Manila, Australia

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